

Telecommunications Association of Maine Annual Convention September 11 – September 13, 2018

“Moving Maine Forward at Light Speed”

Tuesday, September 11, 2018

- 12:00 pm - 1:00 pm TAM Board Lunch (Windjammer Room)
- 1:00 pm - 4:00 pm TAM Board Meeting (Pen Bay Room)
- 5:45 pm - 7:00 pm Registration & Welcoming Reception
Welcome Reception and Grand Opening of TAM 2018
Vendor Showcase – Exhibit Area (State of Maine Hall)
Cash Bar
ITPA Silent Auction - Coordinated by Suzanne Reed, UniTel

Reception Sponsor:

NISC
Metaswitch

- 7:00 pm - 8:00 pm Group Dinner – BBQ (Bay Point Ballroom)

BBQ Sponsor:

TDS Telecom

- 8:15 pm - Vendor Appreciation Night (Knox County Ballroom)

Wednesday, September 12, 2018

- 6:30 am -8:00 am Breakfast Buffet – Exhibit Area (State of Maine Hall)

Breakfast Sponsor:

Adtran
Goldfield Telecom

- 7:45 am Registration (State of Maine Hall)

- 8:00 am General Session (Knox County Ballroom)

Wednesday, September 12, 2018 (continued)

Welcome to Convention:
Scott Brooks, TAM President
TDS Telecom

Presiding:
Scott Brooks, TAM President
TDS Telecom

National Anthem:
Ben Sanborn, Esquire
Telecommunications Association of Maine

Pledge of Allegiance:
Scott Brooks, TAM President
TDS Telecom

Invocation:
Beth Osler, TAM Vice-President
UniTel

Opening Remarks:
Scott Brooks, TAM President
TDS Telecom

8:30 am - 9:15 am **Keynote Speaker Senator Susan Collins - Video**
United States Senate
Presented by: TBA Field Representative

9:15 am – 9:45 am **“Anchor Institution Broadband Policy Update”**
John Windhausen, Executive Director
Schools, Health & Libraries Broadband Coalition (SHLB)

9:45 am – 10:00 am Coffee Break

Coffee Break Sponsor:
Nokia

10:00 am – 10:30 am **“USF and Broadband Expansion”**
Stacey Brigham, Director of Federal Policy Analysis & Advocacy
TCA

Wednesday, September 12, 2018 (continued)

10:30 am - 11:40 am Federal Issues Forum
Moderator: **Steve Kraskin, Esquire**
Communications Advisory Counsel

Panelists:

Joel Shifman, Consultant

Bob Debroux, Director, Federal Affairs & Public Policy
TDS Telecom

Carol Matthey, Consultant
Matthey Consulting

Adam Lachman

11:40 am Drawing of Door Prize – *Samoset Weekend Getaway*
Compliments of TAM
Plus \$100.00 spending money from TAM

11:45 am ADJOURN

11:45 am Box Lunches to be delivered to Golf Course for Golfers

11:45 am Plated Lunch – Exhibit Area (State of Maine Hall)

Lunch Sponsor:

Calix
NECA

12:00 pm TAM Annual Open Golf Tournament
(Box Lunch on Site)

1:30 pm TAM Open Tennis Tournament

Tennis Sponsor:

Harbor Capitol Advisory Services

Wednesday, September 12, 2018 (continued)

Afternoon Workshops

1st Session – Interstate Policy Issues Round Table (Rockport Room)

Moderator: **Steve Kraskin, Esquire**

Communications Advisory Counsel

2:30 pm – 2:45 pm Break

Break Sponsor:

Innovative Systems

Zyxel

3:00 pm – 4:30 pm Funding Rural Broadband
TAM and the Maine State Chamber of Commerce

Roundtable Discussion Featuring:

Dana Connors, President

Maine State Chamber of Commerce

Heather Johnson, Executive Director

ConnectME

Shekinah Bailey, General Field Representative

USDA Rural Development

6:00 pm - 7:00 pm Cocktail Reception (State of Maine Hall)

Reception Sponsor:

UniTel

Unity Foundation

Drink Tickets:

BerryDunn

Preti Flaherty

7:00 pm - 8:00 pm Downeast Lobster Bake (Knox County Ballroom) Casual Dress

Lobster Bake Sponsor:

Lincolnton Telephone Company

Tidewater Telecom

8:00 pm approx. Dessert and Coffee – (Knox County Ballroom)

Wednesday, September 12, 2018 (continued)

8:20 pm approx. Golf Awards & Tennis Awards – (Knox County Ballroom)

8:30 pm Entertainment – CASINO NIGHT (Camden Room)
Co-ordinated by **Cathy Pelletier & Kathy Bosse**
Lincolntonville Telephone Company
Theme – Science Fiction

Entertainment Sponsor:
OTELCO

9:30 pm ITPA Silent Auction Closes

Thursday, September 13, 2018

~ Note – Hotel Checkout 11:00 am ~

6:30 am – 8:00 am Breakfast Buffet – Exhibit Area (State of Maine Hall)

Breakfast Sponsor:
Mountain Ltd
TCA

7:45 am Registration (State of Maine Hall)

8:00 am General Session – 2nd Day (Knox County Ballroom)

Presiding:
Beth Osler, TAM Vice-President
UniTel

8:15 am - 8:30 am **Opening Remarks:**
Beth Osler, TAM Vice-President
UniTel

8:30 am - 8:45 am Introduction of Vendors

8:45 am – 9:30 am **“USDA & Broadband – I’m From the Government and I’m here to Help...No, Really!”**
Shekinah Bailey, General Field Representative
USDA – Rural Development

9:30 am - 10:00 am **“ConnectME – A Look at The Future”**
Heather Johnson, Director
ConnectME

Thursday, September 13, 2018 (continued)

10:00 am - 10:15 am Coffee Break

Coffee Break Sponsor:

HEADNetworks

MACC

10:15 am - 10:45 am “Privacy in Plain Site”
Doug Ennis, President
One Bridge Consulting

10:45 am - 11:45 am State Issues Forum
Moderator: Joe Donahue, Attorney
Preti Flaherty

Panelists:

Ben Sanborn, Esquire

Telecommunications Association of Maine

Barry Hobbins, Public Advocate

State of Maine

Michael Johnson, Telecommunications Analyst

Maine Public Utilities Commission

Maine State Legislature Representative - Invited

11:45 am Drawing of Door Prize - *\$250.00 Visa Debit Card*
Compliments of TAM Associate Members

Closing

Larry Sterrs, Chairman and CEO

Unity Foundation

TAM Convention Committee

Shirley Manning – Convention Chair

Larry Sterrs – Convention Co-Chair

Suzanne Reed

Ben Sanborn

Registration

Angela Sprague

Kathy Bosse

Telecommunications Association of Maine

2018 - 2019 Officers

Scott Brooks, President

TDS of Maine

Email: Scott.brooks@tdstelecom.com

Beth Osler, Vice President

UniTel

Email: bosler@uninet.net

Megan Harvey, Treasurer

OTELCO

Email: megan.harvey@otelco.com

Benjamin M. Sanborn, P.A., Executive Director

Telecommunications Association of Maine

Email: ben@sanbornesq.com

2017 – 2018 Directors

Scott Brooks	Cobbosseecontee Telephone & Telegraph Co., TDS of Maine
Scott Brooks	Hampden Telephone Company, TDS of Maine
Scott Brooks	Hartland & St. Albans Telephone, TDS of Maine
Scott Brooks	The Island Telephone Company, TDS of Maine
Shirley Manning	Lincolntonville Telephone Company
Ed Tisdale	Mid-Maine Telecom LLC, OTT Communications
Pam Holley	FirstLight
Ed Tisdale	Pine Tree Telephone LLC, OTT Communications
Ed Tisdale	Saco River Telephone LLC, OTT Communications
Scott Brooks	Somerset Telephone Company, TDS of Maine
Shirley Manning	Tidewater Telecom
Beth Osler	UniTel, Inc
Scott Brooks	Warren Telephone Company, TDS of Maine
Scott Brooks	West Penobscot Telephone Company, TDS of Maine

2018 EXHIBITORS

ADTRAN

CALIX

EAST PENN MANUFACTURING

GOLDFIELD TELECOM

HARBOR CAPITAL ADVISORY

INTEGRATION PARTNERS

MEGA HERTZ

MOUNTAIN LTD

MULTILINK

NOKIA

POWER & TEL

REP COM INTERNATIONAL

RIBBON COMMUNICATIONS

VARDATA

WALKER & ASSOCIATES

ZYXEL

TAM 2018 SPONSORS

PLATINUM

**BERRYDUNN
LINCOLNVILLE TELEPHONE/TIDEWATER TEL
OTELCO**

GOLD

**METASWITCH
NISC
PRETI FLAHERTY
TDS TELECOM
UNITEL
UNITY FOUNDATION**

SILVER

**ADTRAN
CALIX
GOLDFIELD
HARBOR CAPITAL ADVISORY SERVICES
MOUNTAIN LTD
NECA
NOKIA
TCA
ZYXEL**

BRONZE

**HEADNETWORKS
INNOVATIVE SYSTEMS
MACC**